

# navigator

GOT A BUSINESS IDEA?

**START HERE**

## ESJ DISCOVERY SESSIONS

30 minute free business consulting to discuss business opportunities and available resources

## IDEA STAGE COMPANIES

### VVP

PROBLEM  
SOLUTION

CUSTOMER  
COMPETITION  
MARKET

BUSINESS MODEL  
& FINANCIAL  
FEASIBILITY

PITCHING

## SCALABLE STARTUPS

### INCUBATOR

0-24 Months

Workspace • Expert mentoring  
Networking Opportunities  
Tech Stack • Training Opportunities

## SMALL BUSINESS

### IMPACT LOAN

Financing up to \$25,000 for new or  
expanding businesses  
Business Management skills training

### KICK START

Cohort based training and networking for  
companies in their first year of business

